

**PRODUCT / TECHNOLOGY MERIT**

The products and/or services offered are innovative, technologically advanced, of better quality, or lower price, or otherwise have distinct competitive advantages.

**COMPETITIVE POSITION**

The company can demonstrate a solid competitive advantage through intellectual property (existing or potential trade secret, copyright, trademark, patent, etc.) and/or potential market channels, strong partners, etc.

**PROJECT PROFILE QUALITY**

The information presented is well defined, clear, concise and attractive for potential investors/partners.



PROGRAM

Your voice was heard! In order to give you an opportunity to watch both Pitching Competition and Conference Program, on BgVF2014 they will be blended within the same program lane, during a three-day long event!

REGISTER FOR THE CONFERENCE

(<http://www.belgradeventureforum.org/registration.php>)

DAY 1

11:00	12:00	<i>Conference registrations</i>	
12:00	12:50	Opening ceremony	<p>Serbian Venture Network</p> <p>Željko Sertić – Serbian Minister of Economy</p> <p>HE Mr Michael Davenport – The Delegation of the EU to the Republic of Serbia</p> <p>David Krzywda – Economic Counselor @ Embassy of the USA</p> <p>Dr. Stephan Heieck – Program Leader @ GIZ</p>
12:50	13:15	Keynote:	<p>Luigi Amatti</p> <p>(http://www.belgradeventureforum.org/investors/#Luigi) – CEO @ Meta Group</p>
13:15	14:15	<i>Pitching session: 4 companies</i>	
14:15	15:15	<i>Lunch and Networking</i>	
15:15	15:30	Presentation: Microsoft	
15:30	16:15	Panel: Building up Local Investment Clubs	Luigi Amati

			<p>(http://www.belgradeventureforum.org/investors/#Luigi)- CEO at META Group</p> <p>Edin Saračević (http://www.belgradeventureforum.org/investors/#Edin-Saracevic) – Founder of HUB387 / NEST71 / Academy387</p> <p>Gary Whitehill (http://www.belgradeventureforum.org/investors/#Gary-Whitehill) – Founder of BURST Dell EIR Global Board</p> <p>Moderator: Max Gurvits (http://www.belgradeventureforum.org/investors/#Max), Partner @ Teres Capital</p>
16:15	16:35		<i>Networking break</i>
16:35	16:55		Daniel Boehi – CEO / General Manager at Knjaz Miloš and COO at Bambi a.d.
16:55	17:40	<p>Panel: Accelerators – What’s our tradecraft? Representatives of 7 accelerators present at BgVF sharing experiences and other thoughts</p>	<p>Luka Sučić (http://www.belgradeventureforum.org/investors/#Luka) – Hub:Raum</p> <p>Dylian Dimitrov (http://www.belgradeventureforum.org/investors/#Dylian-Dimitrov) – Eleven Accelerator</p> <p>Miloš Lukačka</p>

			http://www.belgradeventureforum.org/investors/#Milos – Opifer Accelerator
			Imre Hild http://www.belgradeventureforum.org/investors/#Imre – iCatapult
			Moderator: Nebojša Lazić http://www.belgradeventureforum.org/investors/#Nebojsa – Partner @ StartLabs
17:40	18:40	Pitching session: 4 companies	

DAY 2

09:00	10:45	Pitching session: 6 companies	
10:45	11:00	Lecture: It's the Execution, Stupid	Max Gurvits http://www.belgradeventureforum.org/investors/#Max – Partner @ Teres Capital
11:00	11:20	Lecture: Next generation investors or Why Europe has bigger potential than Silicon valley	Dmitry Chikhachev http://www.belgradeventureforum.org/investors/#Dmitry – Co-founder and Managing Partner @ Runa Capital
11:20	11:35	Presentation: Intellectual Property Protection – A Key to Raising Funds and to Sustainable Earnings	Svein Arne Olsen http://www.belgradeventureforum.org/investors/#Svein-Arne-Olsen – Partner @ Bryn Aarflot

		Panel: Investing in women's entrepreneurship Dr Sanja Popović – Pantić – President @ Association of Business Women in Serbia	Gisle Johan Midttun http://www.belgradeventureforum.org/investors/#Gisle-Johan-Midttun – Partner @ Bryn Aarflot
11:35	12:20		Ana Kolarević http://www.belgradeventureforum.org/investors/#Ana-Kolarevic – Ana Kolarevic, Founder of SizemApp.com and Founder and Community builder of StartupsCroatia and Cee Women Startups initiatives
			Anita Mlinarić http://www.belgradeventureforum.org/investors/#Anita-Mlinaric-Tregner – Business Manager for Croatia and SEE Region, COO of META Services Croatia at META Group
			Irina Dimitrova http://www.belgradeventureforum.org/investors/#Irina-Dimitrova , CFO @ LAUNCHub, CFO @ NEG.BG
12:20	13:20	Networking break LUNCH	
13:20	13:45	Lecture	Ilia Kenigshtein http://www.belgradeventureforum.org/investors/#Ilia-Kenigshtein – Founder & GP @ Hybrid Capital
13:45	14:00	Presentation: Samsung	
14:00	15:00	Breakout session: IBM Bluemix for start ups – developers' playground	

		Join the future. Develop and deploy business applications on IBM Bluemix	
14:00	15:00	Breakout session: Samsung – Technologies/software	
15:00	15:30	<i>Networking break</i>	
15:30	15:45	Presentation: ENEF Fund	<p>Miloš Lukić http://www.belgradeventureforum.org/investors/#Milos-Lukic – EBRD Enterprise Expansion Fund (ENEF)</p>
15:45	16:30	Panel: Venture Capital funds in Serbia: opportunities and obstacles	<p>Jan Kobler http://www.belgradeventureforum.org/investors/#Jan – Venture Partner @ RSG Capital</p> <p>David Schoch http://www.belgradeventureforum.org/investors/#David-Schoch – Partner @ Starlabs</p> <p>Dalibor Marjanović – BICRO</p> <p>Zoltan Hopka http://www.belgradeventureforum.org/investors/#Zoltan-Hopka – Principal at EBRD Venture Capital Investment Programme</p> <p>Uri Adoni (http://www.belgradeventureforum.org/investors/#Uri-Adoni), Partner @ Jerusalem Venture Partners (JVP)</p>

Moderator: [Nikola Stefanović](#)

(<http://www.belgradeventureforum.org/investors/#Nikola>) –
General Director/Partner of SEAF's Opportunity Fund LLC and
SEAF's South Balkan Fund BV

16:30

18:00

Pitching session: 6 companies

DAY 3

09:30

11:15

Pitching session: 7 companies

11:15

11:40

**Lecture: Entrepreneurship and
Opportunities in the MENA/Gulf
region – the fastest growing market**

[Abdul Malik Al Jaber](#)
(<http://www.belgradeventureforum.org/investors/#Dr.Al>),
Member of the Advisory Board at Kuwait National Fund for
Entrepreneurship

11:40

11:50

Refresh break

11:50

12:35

Panel: Scaling up the business

[Dan Lupu](#)
(<http://www.belgradeventureforum.org/investors/#Dan-Lupu>) – Partner at Early Bird Venture Capital (Digital East
Fund)

[Michael Schuster](#)
(<http://www.belgradeventureforum.org/investors/#Michael>)
– Knowledge Manager and Corporate Development @
Speedinvest

			<p>Marcin Kurek (http://www.belgradeventureforum.org/investors/#Kurek) – Partner @ Protos Venture Capital</p> <p>Marek Rusiecki (http://www.belgradeventureforum.org/investors/#Marek) – President of the Management Board @ Xevin Investments</p> <p>Moderation: Voja Lalić (http://www.belgradeventureforum.org/investors/#Voja-Lalic) – Partner @ Starlabs</p>
12:35	12:50	Lecture: Hardware Accelerator Investing into early stage hardware startups	<p>Aleksander Tönnisson (http://www.belgradeventureforum.org/investors/#Alex) – Co-Founder & CEO @ Buildit</p>
12:50	13:50	Lunch and Networking	
13:50	14:00	Presentation:	Miloš Ignjatović – Director @NARD
14:00	14:15	Presentation: Support for academic startups in Berlin	Volker Hofmann – Team Leader Spin off Management @ Humboldt Innovation Berlin
14:15	15:15	Breakout session: Microsoft	
14:15	15:15	Breakout session: Synergies & Bryn Aarflot 'Making money machines when spending money on	<p>Gisle Johan Midttun (http://www.belgradeventureforum.org/investors/#Gisle-Johan-Midttun) – Partner @ Bryn Aarflot</p>

**14:00-
17:00 EEN
BUSSINESS
MEETINGS
with
additional**

		Intellectual Property Rights?	<p>Primož Komatar (http://www.belgradeventureforum.org/investors/#Primoz-Komatar) – Managing Director @ Sinergije / Prosoft Consulting</p> <p>Stanko Petrović – Senior Consultant @ Sinergije</p>
15:15	16:00	Networking break	
16:00	17:15	Pitching session: 5 companies	
17:15	18:00	Panel: Health 2.0	<p>Sava Marinković (http://www.belgradeventureforum.org/investors/#Sava). Founder and CEO @ TeleSkin</p> <p>Jovan Paunović (http://www.belgradeventureforum.org/investors/#Jovan-Paunovic), Managing Director @ JP ICG and Chairman of the Board @ VisMedic</p> <p>Giovanni Francesco Scolari (http://www.belgradeventureforum.org/investors/#Giovanni-Francesco-Scolari) – CEO @ Polo Tecnologico di Pordenone “Andrea Galvani” and Business Angel</p> <p>Moderator: Aleksandar Bijelić – Board Member @ Seven</p>

guests

18:00

18:30

Awards and Closing Ceremony



INVESTORS & SPEAKERS