



### **EVENT REPORT**

| Author:   | Vanja Todorovic   |  |
|---|---|--|
| Event Title:  | WBCInno training for students   |  |
| Event Date:   | 01-05.06.2015   |  |
| Event Venue:  | University Entrepreneurship Center , Bulevar vojvode Petra Bojovića 1A,<br>Banja Luka |  |
| Type of event:  |   |  |
| (National, international, press conference, promotional |   |  |
| event etc.)   | training  |  |
| Short description:                                      |   |  |

The training for participants of the Competition for best student idea was organized in the period from 1st to 5th of June, 2015 at the University entrepreneurship center in cooperation with the Business Support Office of the University of Banja Luka. This extensive training was intended to

Business Support Office of the University of Banja Luka. This extensive training was intended to explain to students in detail business planning and its aspects of start up planning and business model development and technical and financial management.

The first day was intended for introduction to business planning development (Business plan, Marketing strategy). On second day students had a chance to learn about organizational and financial planning and to prepare and present their presentations. On the third day of training presentations were about organizational management, value chain assessment, development and planning and operational planning. On the last day of the training students have had a chance to learn about financial aspects of business management.

16 students, from different Faculties of the University of Banja Luka, participated at the training.

Also, students after this training were more prepared for their own business and presentation of their ideas. The trainer at this training was Milena Ljubičić, project manager at the University entrepreneurship center.

| Organiser(s):   | University entrepreneurship center and Business Support Office of the University of Banja Luka |  |  |
|---|--|--|--|
| Agenda:   | Link to the agenda   |  |  |
| Total number of participants:                           | 16   |  |  |
| Links to further information: https://wbc-inno.kg.ac.rs |  |  |  |
| Other personal remarks:                                 |  |  |  |



## 1. EVENT ORGANISATION DETAILS

| Invitation was sent off to participants on:           | n/a |
|---|-----|
| Information Material was sent off to participants on: | n/a |
| Date of Initial Participant List Compilation:         | n/a |
| Date of Final Participant List Compilation:           | n/a |
| Total Number of Participants Invited                  | n/a |
| Date of Agenda Finalisation:                          | n/a |

## 2. Problems encountered during the event preparation phase

(To be filled by organisers)

**Organisers:** Please complete (if you have not met with any problems in that phase, please fill in "N/A". Please also include any feedback by the participants **before** the workshop)

**1N/A** 

2)

## 3. EVENT ROLLOUT

Some general information (to be filled by organisers)

3.1. Final Event Agenda + Participant list







Modemization of WBC universities through strengthening of structures and services for knowledge transfer, research and innovation



### Univerzitet u Banjoj Luci

Program preduzetničkog učenja za studente 2015

Mjesto: Univerzitetski Preduzetnički Centar

Trener: Milena Ljubičić

### Agenda

### Dan 1 – Poslovno planiranje: planiranje za pokretanje biznisa; razvoj poslovnog modela

| 01.06.2015 Ponedjeljak                        | Vremenski raspored |
|---|--------------------|
| Uvod u radionicu i prodajni govor             | 16:00 - 16:30      |
| Vježba prodaja poslovne ideje                 | 16:30 - 17:30      |
| Pauza   | 17:30 - 17:45      |
| Uvod u poslovno planiranje                    | 17:45 - 19:00      |
| Definisanje poslovne ideje                    | 19:00 - 19:30      |
| Marketing strategija dio 1 – analiza trižišta | 19:30 - 20:30      |

### Dan 2 - Poslovno planiranje: planiranje za pokretanje biznisa; razvoj poslovnog modela

| 02.06.2015- Utorak                                     | Vremenski raspored |  |
|--|--------------------|--|
| Marketing strategija dio 2 – marketing plan            | 16:00-17:30        |  |
| Organizaciono planiranje                               | 17:30 - 18:30      |  |
| Pauza  | 18:30 - 18:45      |  |
| Finansijsko planiranje                                 | 18:45 – 19:00      |  |
| Priprema prezentacije i prezentovanje od strane timova | 19:00 – 20:30      |  |

### Dan 3 – Tehnički i finansijski menadžment:Kako upravljati preduzećem

| 04.06.2015 Četvrtak | Vremenski raspored |
|---------------------|--------------------|
|                     |                    |







## Modemization of WBC universities through strengthening of structures and services for knowledge transfer, research and innovation



| Organizacioni menadžment                         | 16:00 - 17:30 |
|--|---------------|
| Pauza  | 17:30 - 17:45 |
| Procjena lanca vrijednosti i razvojno planiranje | 17:45 - 19:15 |
| Pauza  | 19:15 - 19:30 |
| Operativno planiranje                            | 19:30 - 21:00 |

### Dan 4 – Tehnički i finansijski menadžment: Kako upravljati preduzećem

| 05.06.2015 Petak                          | Vremenski raspored |  |
|---|--------------------|--|
| Uvod u finansije i finansijski menadžment | 16:00 - 17:00      |  |
| Pauza                                     | 17:00 - 17:15      |  |
| Budžetiranje i upravljanje tokovima novca | 17:15 - 19:15      |  |
| Pauza                                     | 19:15 - 19:30      |  |
| Finansijski izvještaji i analiza          | 19:30 - 21:00      |  |





DARLIM: 01.06.2015. MICSTO: BAYTHIKA, UPC DOCKADAJ: PREDUZETINICKO UTEMJE - ETDIONICA - dan 1 TEENCE: LILLENA GUBICI ( Prisutni

| Rbr. | Ime i prezime      | Fakultet                   | Kontakt                      | Potpis        |
|------|--------------------|----------------------------|------------------------------|---------------|
| 1.   | LEJAH AYYKA        | правни факулят             | dejan.lucta@gmail.com        | Aufin         |
| 2.   | Miloral Scebro     | Pravni takullet            | m. sichre ahotnail           | con april     |
| 3.   | BOANA MARCETA      | FAMILTET POLITICIALH NAUGA | M. Janny 3 Domail. com       | Fran Units    |
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| 5.   | Murory Eggolut     | parymen troncinular        | miloslojona@gnai.com         | Dajoluh       |
| 6.   | Lattylena Deus     | фnн                        | zecdanijela@yahoo.ca         | · Langleia3.  |
|      | ALEKSANDAR MARIC   | POLIOP RIVREDNI            | ACO. Marie 220 gunos         | low Stopic. I |
| 8.   | Maja Regada        | Hjeponrodu;                | unjaragada ayaluo com        | March         |
| 9.   | Blown KHEH at      | Mabo                       | orita knežič agmarlan        | cutakutic     |
| 10   | Veselko Dogotović  | POSOPRIVREDNI              | vesodj@gmoil.com             |               |
| 11   | Zyman Becerus lack | Timanhalony                | Jusanveselinais @notaela     | St            |

| 12. Anna Stephish      | PMF - FIZIFA               | space 31@ live.com                    |
|------------------------|----------------------------|---------------------------------------|
| 13. Пешт Емпана        | ATO-apximente              | pepic biliara (agmor) con Tent Eus    |
| 14. Pajka Japut        | EKOHOMCKU O                | Jarie rajka@yahoo.com Pojua Igua Igua |
| 15. Гранциа Жарий      | EKEHOPEKY  ØAKYNTET        | dragarazaragregualcan Haput 2.        |
| 16. DRAGAN KAJKUT      | POLJOPKIVREDUI<br>FAKULTET | KAJKUTORA@YAHOO.co Koykut)            |
| 17. Hina Cujundzić     | poliporivredni fakul       | ninakujundžie 3 ognal com Nina Kijuno |
| 18. Tours Wara         |                            | 1. borabole 930 Live am Tours of      |
| 19. frencongag Teen ut | TPARHU DAK.                | aleks ercic@gmoilcon Tecom            |
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Datum:02.06.2015. Mjesto: UPC, Banja Luka Događaj: Preduzetničko učenje – radionica – dan 2 Trener: Milena Ljubičić

| Rbr. | Ime i prezime   | Fakultet           | Kontakt                    | Potpis        |
|------|-----------------|--------------------|----------------------------|---------------|
| 1.   | BOJANA MARCETA  | FPN                | M. bogura 15/20 guzil. com | Jones Mente   |
| 2.   | Larryena Bery   | ØN4                | zeobnije la@yahoo.com      | Убнивела В.   |
| 3.   | Bluwa Kness of  | Mako               | enta knežić@gmail.com      | cula karili   |
| 4.   | Жарий грагана   | EKDHOHUJA          | dragana zarie91@gmilla     | . Žaric D.    |
| 5.   | Маја Мизичновић | EXCHOLYCKU         | maje milinkovi culigan     | Recon Majores |
| 6.   | Pajka Janut     | економски          | jaric. rajka@ yakov. w     | n Pozia Janut |
| 7.   | AYYN NAC3A      | NPAB A             | dejan lucka@gmzil.roa      | Rugh          |
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| 11.  | Anna Sejanism   | PAP                | Space 31@ Gir.com          | Koth-         |

| 12. Sasa Mikić        | deoxpli. naule    | Sasa. mikic@raligh.            | Sulic      |
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| 13. ALEKSANDAR MARIC  | Soljoff bytedoni  | RCD. Mapic 22@ gusi            | lan Supici |
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10. 11.

## Modernization of WBC universities through strengthening of structures and services for knowledge transfer, research and innovation



| Mjest<br>Doga  | m:04.06.2015.<br>to: UPC, Banja Luka<br>đaj: Preduzetničko učenje – ra<br>er: Milena Ljubičić   | ndionica – dan 3   |   |  |
|--|---|--|---|--|
| Prisu  | tni   |  |   |  |
| Rbr.   | Ime i prezime   | Fakultet   | Kontakt   | Potpis   |
| 1.   | Pojka Janut   | eko ho huja  | Jaric rojka@yoho-c.com  | Pagua Ingents  |
| 2.   | Dogona Milid  | Praus  | whosporcoming only  | Milit supposed   |
| 3.   | Churca Knett at   | Reabo  | crita knezić@gmil   | cuita finezit  |
| 4.   | Lyun Brandelde  | January  | Lianvesidinovic@hotmail.com   | D  |
| 5.   | BOANA HARCETA   | FRN  | Moran to a guail com  | Figure Hunta   |
| 6.   | Kils Orlic  | FPN-nonharstvo   | milos/Oorlic@gnail.com  | Mhrondy.   |
| 7.   | Nurva Cejemonlent   | EKONEMUSA  | SUJEELA40 VICANILOS REMAN   | i um Num l.  |
| 8.   | Hapute SpataHa  | EKOHOMUJA  | draganazaric 91@ gmail. epi   | ž ./ 6   |
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| Datum<br>Mjest<br>Doga<br>Treno<br>Prisu<br>Rbr.<br>1.                   | m:05.06.2015.<br>to: UPC, Banja Luka<br>đaj: Preduzetničko učenje - ra<br>er: Milena Ljubičić<br>itni<br>Ime i prezime<br>Милик Сјуманији<br>Вбийа Кнетић                   | Fakultet  Lunumia  Pako  | Kontakt Steechavicanis Oca  | cuta Eneile  |
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## 3.2. Event Implementation - Commentary by Organising Partners

| WP-leader                        |
|----------------------------------|
| Please add your comments, if any |
|                                  |
| Task leader                      |
| Please add your comments, if any |
|                                  |
|                                  |
|                                  |
|                                  |
|                                  |
|                                  |

## 4. EVENT EVALUATION BY PARTICIPANTS

### 4.1. Summary of the Participant Feedback Form

Results to be filled by organisers based on the questionnaire results. Please note: insert only the overall percentage of all feedback forms received (e.g. participants total number=30; 15 of them were most satisfied and 15 of them satisfied – please include 50% in the column most satisfied and 50% in the column satisfied.)

|                                | Most satisfied | Satisfied | Moderately satisfied | Rather dissatisfied | Not at all satisfied |
|--------------------------------|----------------|-----------|----------------------|---------------------|----------------------|
|                                |                |           |                      |                     |                      |
| The event administration       |                |           |                      |                     |                      |
| The structure of the programme |                |           |                      |                     |                      |
| The venue and facilities       |                |           |                      |                     |                      |
| The presentations              |                |           |                      |                     |                      |
| The discussions                |                |           |                      |                     |                      |





|  | Strongly | Agree | Neutral | Disagree | Strongly |  |
|--|----------|-------|---------|----------|----------|--|
|  | agree    |       |         |          | disagree |  |
| The information I got will be of immediate use to me.                                      |          |       |         |          |          |  |
| This event covered to a very high extent the topics I have expected.                       |          |       |         |          |          |  |
| I enjoyed the cooperation and interaction with the other participants.                     |          |       |         |          |          |  |
| My expectations about this event were met or exceeded.                                     |          |       |         |          |          |  |
| The materials distributed are useful and informative.                                      |          |       |         |          |          |  |
| The discussions were relevant for the participants.  |          |       |         |          |          |  |
| The methods of working were suitable for the topics and for the participants.              |          |       |         |          |          |  |
| The overall organisation was professional.   |          |       |         |          |          |  |
| The time management was always to my fullest satisfaction.                                 |          |       |         |          |          |  |
| The style and level of communication between organisers and participants was professional. |          |       |         |          |          |  |
| I would recommend this kind of event to my colleagues.                                     |          |       |         |          |          |  |
| Prior Experience of Similar Events – Overall %   |          |       |         |          |          |  |
| Strengths and limitations of the event: please include comments received                   |          |       |         |          |          |  |
| Strengths of the event and contributions or activities enjoyed by participants:            |          |       |         |          |          |  |
| Suggestions for the improvement:   |          |       |         |          |          |  |
| Any further comments   |          |       |         |          |          |  |

4.2. Additional comments

to be filled by local partner





| Please add the following additional information here                            |  |  |  |  |
|---|--|--|--|--|
| Please add the following additional information here                            |  |  |  |  |
| Charts of the statistical figures from the tables above (pie or bar charts);    |  |  |  |  |
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| 5. Lessons learned  |  |  |  |  |
|   |  |  |  |  |
| (Please fill in using bulleted text, e.g.                                       |  |  |  |  |
|   |  |  |  |  |
|   |  |  |  |  |
|   |  |  |  |  |
| 6. Additional comments  |  |  |  |  |
|   |  |  |  |  |
| May be filled by any of the organising partners                                 |  |  |  |  |
| Please add in any other comments concerning the preparation and organisation of |  |  |  |  |
| this event:   |  |  |  |  |



